



ANNUAL STATEMENT
FOR THE YEAR ENDED DECEMBER 31, 2018
OF THE CONDITION AND AFFAIRS OF THE
ERIE FAMILY LIFE INSURANCE COMPANY

NAIC Group Code 213 213 NAIC Company Code 70769 Employer's ID Number 25-1186315
Organized under the Laws of the State of PENNSYLVANIA State of Domicile or Port of Entry PENNSYLVANIA
Country of Domicile U.S. Incorporated May 23, 1967 Commenced Business September 1, 1967
Statutory Home Office 100 Erie Insurance Place Erie, PA 16530
Main Administrative Office 100 Erie Insurance Place Erie, PA 16530 814-870-2000
Mail Address 100 Erie Insurance Place Erie, PA 16530
Primary Location of Books and Records 100 Erie Insurance Place Erie, PA 16530 814-870-2000
Internet Website Address www.erieinsurance.com
Statutory Statement Contact Julie Marie Pelkowski 814-870-2000 x2653
Julie.Pelkowski@erieinsurance.com 814-870-4040

DIRECTORS

Brian William Bolash Gregory John Gutting Jonathan Hirt Hagen, Chairman# Robert Coleman Ingram, III
Sean Joseph McLaughlin Robert Wayne McNutt# Timothy Gerard NeCastro

EXECUTIVE OFFICERS

President Timothy Gerard NeCastro Executive Vice President Gregory John Gutting
& Chief Executive Officer: Timothy Gerard NeCastro & Chief Financial Officer: Gregory John Gutting
Executive Vice President Sean Joseph McLaughlin Executive Vice President Robert Coleman Ingram, III
& General Counsel: Lorianne Feltz & Chief Information Officer: Douglas Edward Smith
Executive Vice President: Dionne Wallace Oakley# Executive Vice President: Douglas Edward Smith

Senior Vice President & Controller: Julie Marie Pelkowski
Senior Vice President: Louis Felix Colaizzo
Senior Vice President & Chief Investment Officer: Bradley G. Postema
Vice President, Secretary & Senior Counsel: Brian William Bolash
Vice President & Treasurer: Robert Wayne McNutt
Vice President & Appointed Actuary: Waylon Dean Peoples

State of Pennsylvania / SS
County of Erie /

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

Signature of Timothy Gerard NeCastro
Timothy Gerard NeCastro
President & CEO

Signature of Brian William Bolash
Brian William Bolash
Vice President, Secretary & Senior Counsel

Signature of Gregory John Gutting
Gregory John Gutting
Executive Vice President & CFO

Subscribed and sworn to before me this
20th day of February, 2019.

(a) Is this an original filing? Yes (X) No ()
(b) If no: (i) State the amendment number:
(ii) Date filed:
(iii) Number of pages attached:

Signature of Michelle L. Henderson

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Michelle L. Henderson, Notary Public
City of Erie, Erie County
My Commission Expires March 19, 2020
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

ASSETS

	Current Year			Prior Year
	1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	4 Net Admitted Assets
1. Bonds (Schedule D).....	2,107,412,305		2,107,412,305	2,063,715,840
2. Stocks (Schedule D):				
2.1 Preferred stocks.....	46,454,660		46,454,660	45,675,595
2.2 Common stocks.....	26,700		26,700	27,200
3. Mortgage loans on real estate (Schedule B):				
3.1 First liens.....			0	271,774
3.2 Other than first liens.....			0	
4. Real estate (Schedule A):				
4.1 Properties occupied by the company (less \$.....0 encumbrances).....			0	971,792
4.2 Properties held for the production of income (less \$.....0 encumbrances).....			0	
4.3 Properties held for sale (less \$.....0 encumbrances).....			0	
5. Cash (\$.....21,712,844, Schedule E-Part 1), cash equivalents (\$.....47,213,515, Schedule E-Part 2) and short-term investments (\$.....0, Schedule DA).....	68,926,359		68,926,359	46,791,809
6. Contract loans (including \$.....0 premium notes).....	21,686,963		21,686,963	21,602,986
7. Derivatives (Schedule DB).....			0	
8. Other invested assets (Schedule BA).....	30,922,058		30,922,058	31,562,424
9. Receivables for securities.....	48,342		48,342	1,047,608
10. Securities lending reinvested collateral assets (Schedule DL).....	101,424,649		101,424,649	116,319,341
11. Aggregate write-ins for invested assets.....	0	0	0	0
12. Subtotals, cash and invested assets (Lines 1 to 11).....	2,376,902,036	0	2,376,902,036	2,327,986,370
13. Title plants less \$.....0 charged off (for Title insurers only).....			0	
14. Investment income due and accrued.....	26,219,268		26,219,268	26,465,547
15. Premiums and considerations:				
15.1 Uncollected premiums and agents' balances in the course of collection.....	(1,070,565)		(1,070,565)	(1,142,113)
15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$.....0 earned but unbilled premiums).....	81,806,000		81,806,000	75,279,961
15.3 Accrued retrospective premiums (\$.....0) and contracts subject to redetermination (\$.....0).....			0	
16. Reinsurance:				
16.1 Amounts recoverable from reinsurers.....	1,387,672		1,387,672	509,990
16.2 Funds held by or deposited with reinsured companies.....			0	
16.3 Other amounts receivable under reinsurance contracts.....	440,767		440,767	461,789
17. Amounts receivable relating to uninsured plans.....			0	
18.1 Current federal and foreign income tax recoverable and interest thereon.....	138,523		138,523	
18.2 Net deferred tax asset.....	22,293,693	10,204,041	12,089,652	3,264,989
19. Guaranty funds receivable or on deposit.....			0	
20. Electronic data processing equipment and software.....	2,302,634	2,302,634	0	
21. Furniture and equipment, including health care delivery assets (\$.....0).....			0	
22. Net adjustment in assets and liabilities due to foreign exchange rates.....			0	
23. Receivables from parent, subsidiaries and affiliates.....	382,264		382,264	
24. Health care (\$.....0) and other amounts receivable.....			0	
25. Aggregate write-ins for other-than-invested assets.....	4,524,067	4,226,393	297,674	297,135
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25).....	2,515,326,359	16,733,068	2,498,593,291	2,433,123,667
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts.....			0	
28. TOTAL (Lines 26 and 27).....	2,515,326,359	16,733,068	2,498,593,291	2,433,123,667

DETAILS OF WRITE-INS

1101.....			0	
1102.....			0	
1103.....			0	
1198. Summary of remaining write-ins for Line 11 from overflow page.....	0	0	0	0
1199. Totals (Lines 1101 through 1103 plus 1198) (Line 11 above).....	0	0	0	0
2501. Prepaid Advance Commissions.....	4,226,393	4,226,393	0	
2502. Premium Tax Credits.....	297,674		297,674	297,135
2503.....			0	
2598. Summary of remaining write-ins for Line 25 from overflow page.....	0	0	0	0
2599. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above).....	4,524,067	4,226,393	297,674	297,135

LIABILITIES, SURPLUS AND OTHER FUNDS

	1 Current Year	2 Prior Year
1. Aggregate reserve for life contracts \$.....1,949,161,122 (Exhibit 5, Line 9999999) less \$.....0 included in Line 6.3 (including \$.....0 Modco Reserve).....	1,949,161,122	1,869,207,679
2. Aggregate reserve for accident and health contracts (including \$.....0 Modco Reserve).....	337,420	231,682
3. Liability for deposit-type contracts (Exhibit 7, Line 14, Col. 1) (including \$.....0 Modco Reserve).....	79,129,784	86,367,664
4. Contract claims:		
4.1 Life (Exhibit 8, Part 1, Line 4.4, Col. 1 less sum of Cols. 9, 10 and 11).....	6,350,070	5,367,243
4.2 Accident and health (Exhibit 8, Part 1, Line 4.4, sum of Cols. 9, 10 and 11).....		
5. Policyholders' dividends \$.....0 and coupons \$.....0 due and unpaid (Exhibit 4, Line 10).....		
6. Provision for policyholders' dividends and coupons payable in following calendar year - estimated amounts:		
6.1 Dividends apportioned for payment (including \$.....0 Modco).....		
6.2 Dividends not yet apportioned (including \$.....0 Modco).....		
6.3 Coupons and similar benefits (including \$.....0 Modco).....		
7. Amount provisionally held for deferred dividend policies not included in Line 6.....		
8. Premiums and annuity considerations for life and accident and health contracts received in advance less \$.....0 discount; including \$.....50,106 accident and health premiums (Exhibit 1, Part 1, Col. 1, sum of Lines 4 and 14).....	982,692	894,599
9. Contract liabilities not included elsewhere:		
9.1 Surrender values on canceled contracts.....		
9.2 Provision for experience rating refunds, including the liability of \$.....0 accident and health experience rating refunds of which \$.....0 is for medical loss ratio rebate per the Public Health Service Act.....		
9.3 Other amounts payable on reinsurance, including \$.....0 assumed and \$.....0 ceded.....		
9.4 Interest Maintenance Reserve (IMR, Line 6).....	13,999,853	18,441,688
10. Commissions to agents due or accrued - life and annuity contracts \$.....1,509,070, accident and health \$.....5,529 and deposit-type contract funds \$.....0.....	1,514,598	2,259,394
11. Commissions and expense allowances payable on reinsurance assumed.....		
12. General expenses due or accrued (Exhibit 2, Line 12, Col. 6).....	7,737,948	7,660,566
13. Transfers to Separate Accounts due or accrued (net) (including \$.....0 accrued for expense allowances recognized in reserves, net of reinsured allowances).....		
14. Taxes, licenses and fees due or accrued, excluding federal income taxes (Exhibit 3, Line 9, Col. 5).....	2,667,660	1,881,600
15.1 Current federal and foreign income taxes, including \$.....0 on realized capital gains (losses).....		772,942
15.2 Net deferred tax liability.....		
16. Unearned investment income.....		
17. Amounts withheld or retained by company as agent or trustee.....	339,341	431,316
18. Amounts held for agents' account, including \$.....0 agents' credit balances.....		
19. Remittances and items not allocated.....	3,715,162	1,484,565
20. Net adjustment in assets and liabilities due to foreign exchange rates.....		
21. Liability for benefits for employees and agents if not included above.....		
22. Borrowed money \$.....0 and interest thereon \$.....0.....		
23. Dividends to stockholders declared and unpaid.....		
24. Miscellaneous liabilities:		
24.01 Asset valuation reserve (AVR Line 16, Col. 7).....	13,840,973	13,127,836
24.02 Reinsurance in unauthorized and certified (\$.....0) companies.....		
24.03 Funds held under reinsurance treaties with unauthorized and certified (\$.....0) reinsurers.....		
24.04 Payable to parent, subsidiaries and affiliates.....	3,869,320	4,968,917
24.05 Drafts outstanding.....		
24.06 Liability for amounts held under uninsured plans.....		
24.07 Funds held under coinsurance.....		
24.08 Derivatives.....		
24.09 Payable for securities.....		
24.10 Payable for securities lending.....	101,424,770	116,319,368
24.11 Capital notes \$.....0 and interest thereon \$.....0.....		
25. Aggregate write-ins for liabilities.....	107,302	87,455
26. Total liabilities excluding Separate Accounts business (Lines 1 to 25).....	2,185,178,015	2,129,504,514
27. From Separate Accounts Statement.....		
28. Total liabilities (Line 26 and 27).....	2,185,178,015	2,129,504,514
29. Common capital stock.....	3,780,400	3,780,400
30. Preferred capital stock.....		
31. Aggregate write-ins for other-than-special surplus funds.....	0	0
32. Surplus notes.....		45,000,000
33. Gross paid in and contributed surplus (Page 3, Line 33, Col. 2 plus Page 4, Line 51.1, Col. 1).....	105,630,600	55,630,600
34. Aggregate write-ins for special surplus funds.....	0	0
35. Unassigned funds (surplus).....	204,004,276	199,208,154
36. Less treasury stock, at cost:		
36.10.000 shares common (value included in Line 29 \$.....0).....		
36.20.000 shares preferred (value included in Line 30 \$.....0).....		
37. Surplus (Total Lines 31 + 32 + 33 + 34 + 35 - 36) (including \$.....0 in Separate Accounts Statement).....	309,634,876	299,838,754
38. Totals of Lines 29, 30 and 37 (Page 4, Line 55).....	313,415,276	303,619,154
39. Totals of Lines 28 and 38 (Page 2, Line 28, Col. 3).....	2,498,593,291	2,433,123,667

DETAILS OF WRITE-INS

2501. Interest on Unpaid Claims.....	107,302	79,325
2502. Interest due on Surplus Notes.....		8,131
2503.		
2598. Summary of remaining write-ins for Line 25 from overflow page.....	0	0
2599. Totals (Lines 2501 through 2503 plus 2598) (Line 25 above).....	107,302	87,455
3101.		
3102.		
3103.		
3198. Summary of remaining write-ins for Line 31 from overflow page.....	0	0
3199. Totals (Lines 3101 through 3103 plus 3198) (Line 31 above).....	0	0
3401.		
3402.		
3403.		
3498. Summary of remaining write-ins for Line 34 from overflow page.....	0	0
3499. Totals (Lines 3401 through 3403 plus 3498) (Line 34 above).....	0	0

Erie Family Life Insurance Company

SUMMARY OF OPERATIONS

	1 Current Year	2 Prior Year
1. Premiums and annuity considerations for life and accident and health contracts (Exhibit 1, Part 1, Line 20.4, Col. 1, less Col. 11)	184,939,611	170,784,808
2. Considerations for supplementary contracts with life contingencies		
3. Net investment income (Exhibit of Net Investment Income, Line 17)	102,180,494	100,095,461
4. Amortization of Interest Maintenance Reserve (IMR) (Line 5)	3,073,377	3,589,825
5. Separate Accounts net gain from operations excluding unrealized gains or losses		
6. Commissions and expense allowances on reinsurance ceded (Exhibit 1, Part 2, Line 26.1, Col. 1)	8,849,304	9,116,160
7. Reserve adjustments on reinsurance ceded		
8. Miscellaneous Income:		
8.1 Income from fees associated with investment management, administration and contract guarantees from Separate Accounts		
8.2 Charges and fees for deposit-type contracts		
8.3 Aggregate write-ins for miscellaneous income	2,132,457	1,934,331
9. Totals (Lines 1 to 8.3)	301,175,243	285,520,584
10. Death benefits	41,006,398	38,598,656
11. Matured endowments (excluding guaranteed annual pure endowments)	83,444	55,556
12. Annuity benefits (Exhibit 8, Part 2, Line 6.4, Cols. 4 + 8)	13,086,782	13,287,601
13. Disability benefits and benefits under accident and health contracts	363,767	347,414
14. Coupons, guaranteed annual pure endowments and similar benefits		
15. Surrender benefits and withdrawals for life contracts	93,447,768	75,410,872
16. Group conversions		
17. Interest and adjustments on contract or deposit-type contract funds	4,327,900	4,840,531
18. Payments on supplementary contracts with life contingencies	2,247	2,247
19. Increase in aggregate reserves for life and accident and health contracts	80,059,181	84,718,912
20. Totals (Lines 10 to 19)	232,377,487	217,261,788
21. Commissions on premiums, annuity considerations and deposit-type contract funds (direct business only) (Exhibit 1, Part 2, Line 31, Col. 1)	24,765,681	23,949,084
22. Commissions and expense allowances on reinsurance assumed (Exhibit 1, Part 2, Line 26.2, Col. 1)		
23. General insurance expenses (Exhibit 2, Line 10, Columns 1, 2, 3 and 4)	37,126,314	35,610,450
24. Insurance taxes, licenses and fees, excluding federal income taxes (Exhibit 3, Line 7, Cols. 1 + 2 + 3)	5,644,409	5,382,015
25. Increase in loading on deferred and uncollected premiums	(3,326,992)	(2,453,512)
26. Net transfers to or (from) Separate Accounts net of reinsurance		
27. Aggregate write-ins for deductions	165,342	155,931
28. Totals (Lines 20 to 27)	296,752,241	279,905,757
29. Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28)	4,423,002	5,614,828
30. Dividends to policyholders		
31. Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30)	4,423,002	5,614,828
32. Federal and foreign income taxes incurred (excluding tax on capital gains)	6,162,861	(1,317,835)
33. Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus Line 32)	(1,739,860)	6,932,663
34. Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax of \$.....0 (excluding taxes of \$.....(363,767) transferred to the IMR)	2,300,223	592,696
35. Net income (Line 33 plus Line 34)	560,364	7,525,359
CAPITAL AND SURPLUS ACCOUNT		
36. Capital and surplus, December 31, prior year (Page 3, Line 38, Col. 2)	303,619,154	310,726,713
37. Net income (Line 35)	560,364	7,525,359
38. Change in net unrealized capital gains (losses) less capital gains tax of \$.....(533,737)	(2,007,869)	1,046,092
39. Change in net unrealized foreign exchange capital gain (loss)		
40. Change in net deferred income tax	18,494,965	(53,693,952)
41. Change in nonadmitted assets	(11,538,201)	40,861,783
42. Change in liability for reinsurance in unauthorized and certified companies		
43. Change in reserve on account of change in valuation basis, (increase) or decrease		
44. Change in asset valuation reserve	(713,137)	(2,846,842)
45. Change in treasury stock, (Page 3, Lines 36.1 and 36.2 Col. 2 minus Col. 1)		
46. Surplus (contributed to) withdrawn from Separate Accounts during period		
47. Other changes in surplus in Separate Accounts Statement		
48. Change in surplus notes	(45,000,000)	
49. Cumulative effect of changes in accounting principles		
50. Capital changes:		
50.1 Paid in		
50.2 Transferred from surplus (Stock Dividend)		
50.3 Transferred to surplus		
51. Surplus adjustment:		
51.1 Paid in	50,000,000	
51.2 Transferred to capital (Stock Dividend)		
51.3 Transferred from capital		
51.4 Change in surplus as a result of reinsurance		
52. Dividends to stockholders		
53. Aggregate write-ins for gains and losses in surplus	0	0
54. Net change in capital and surplus for the year (Lines 37 through 53)	9,796,122	(7,107,559)
55. Capital and surplus, December 31, current year (Lines 36 + 54) (Page 3, Line 38)	313,415,276	303,619,154
DETAILS OF WRITE-INS		
08.301. Miscellaneous Income	2,132,457	1,934,331
08.302.		
08.303.		
08.398. Summary of remaining write-ins for Line 8.3 from overflow page	0	0
08.399. Totals (Lines 08.301 through 08.303 plus 08.398) (Line 8.3 above)	2,132,457	1,934,331
2701. Interest on Death Claims	144,819	158,887
2702. Miscellaneous Interest Expense	17,945	
2703. Tax Penalties	3,118	
2798. Summary of remaining write-ins for Line 27 from overflow page	(539)	(2,956)
2799. Totals (Lines 2701 through 2703 plus 2798) (Line 27 above)	165,342	155,931
5301.		
5302.		
5303.		
5398. Summary of remaining write-ins for Line 53 from overflow page	0	0
5399. Totals (Lines 5301 through 5303 plus 5398) (Line 53 above)	0	0

CASH FLOW

	1 Current Year	2 Prior Year
CASH FROM OPERATIONS		
1. Premiums collected net of reinsurance.....	181,757,109	167,200,399
2. Net investment income.....	104,687,401	104,957,064
3. Miscellaneous income.....	10,981,761	11,050,491
4. Total (Lines 1 through 3).....	297,426,271	283,207,954
5. Benefit and loss related payments.....	147,862,700	128,617,504
6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts.....		
7. Commissions, expenses paid and aggregate write-ins for deductions.....	67,395,639	63,758,139
8. Dividends paid to policyholders.....		
9. Federal and foreign income taxes paid (recovered) net of \$.....0 tax on capital gains (losses).....	6,710,559	(2,395,887)
10. Total (Lines 5 through 9).....	221,968,899	189,979,755
11. Net cash from operations (Line 4 minus Line 10).....	75,457,372	93,228,199
CASH FROM INVESTMENTS		
12. Proceeds from investments sold, matured or repaid:		
12.1 Bonds.....	284,661,138	230,981,783
12.2 Stocks.....	2,165,900	9,334,582
12.3 Mortgage loans.....	271,774	155,068
12.4 Real estate.....	3,366,666	
12.5 Other invested assets.....	573,017	2,851,427
12.6 Net gains or (losses) on cash, cash equivalents and short-term investments.....		
12.7 Miscellaneous proceeds.....	15,905,116	164,515
12.8 Total investment proceeds (Lines 12.1 to 12.7).....	306,943,611	243,487,375
13. Cost of investments acquired (long-term only):		
13.1 Bonds.....	335,106,200	323,255,213
13.2 Stocks.....	2,936,400	2,532,100
13.3 Mortgage loans.....		
13.4 Real estate.....		
13.5 Other invested assets.....		
13.6 Miscellaneous applications.....		117,240,059
13.7 Total investments acquired (Lines 13.1 to 13.6).....	338,042,600	443,027,372
14. Net increase (decrease) in contract loans and premium notes.....	83,977	1,080,714
15. Net cash from investments (Line 12.8 minus Lines 13.7 minus Line 14).....	(31,182,966)	(200,620,710)
CASH FROM FINANCING AND MISCELLANEOUS SOURCES		
16. Cash provided (applied):		
16.1 Surplus notes, capital notes.....	(45,000,000)	
16.2 Capital and paid in surplus, less treasury stock.....	50,000,000	
16.3 Borrowed funds.....		
16.4 Net deposits on deposit-type contracts and other insurance liabilities.....	(11,567,320)	(13,772,362)
16.5 Dividends to stockholders.....		
16.6 Other cash provided (applied).....	(15,572,536)	115,344,827
17. Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6).....	(22,139,856)	101,572,465
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS		
18. Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17).....	22,134,550	(5,820,046)
19. Cash, cash equivalents and short-term investments:		
19.1 Beginning of year.....	46,791,809	52,611,855
19.2 End of year (Line 18 plus Line 19.1).....	68,926,359	46,791,809
Note: Supplemental disclosures of cash flow information for non-cash transactions:		
20.0001 Transfer of investments from bonds to other invested assets.....		30,388,828